



## FIRST QUARTER 2012 RESULTS

### Highlights

- Awilco LNG reported freight income of MUS\$ 17.7 (MUS\$ 16.8 in Q4 2011) and an EBITDA of MUS\$ 11.8 (MUS\$ 10.9 in Q4 2011)
- The charterers declared the option to extend the WilEnergy contract period to 365 days, and the vessel is thus on contract until February 2013
- WilEnergy completed dry dock 16<sup>th</sup> February on time and within budget
- Third and final pre-delivery installment on newbuilding no. 1 was paid in February
- Vessel utilization of 88 %, same level as previous quarter

### Subsequent events

- WilGas was fixed for a two year contract to Petrobras. The contract will commence on expiry of the existing contract in early November 2012.
- Third and final pre-delivery installment on newbuilding no. 2 was paid in May
- Dry dock of WilPower was rescheduled from July to May. As it became obvious that the dry dock would prevent the vessel from being able to load the Charterers intended next cargo, it was mutually agreed to cancel the remaining period of the contract.
- The existing overdraft facility was increased to MUS\$ 20 and prolonged until end April 2013

### Key Financial figures

USD million	Q1'12	Q4'11	Q3'11	2011
Freight income	17.7	16.8	12.3	30.7
Voyage related expenses	1.2	0.7	7.5	10.0
EBITDA	11.8	10.9	(0.6)	4.1
Net profit/(loss)	11.9	7.7	(4.6)	(3.3)
Total assets	194.2	182.2	173.7	182.2
Total equity	183.5	171.6	163.3	171.6
Interest bearing debt	0.0	0.0	0.0	0.0
Book equity ratio	94 %	94 %	94 %	94 %

## **FINANCIAL REVIEW**

### *Income statement*

The fleet utilization for the quarter ended at 88 %, which is at same level as the previous quarter. Excluding dry dock of WilEnergy, fleet utilization for the quarter ended at 99 %. Freight income for the quarter was MUSD 17.7 compared to MUSD 16.8 last quarter. No mobilization fee was booked in the quarter, compared to MUSD 2.0 in the previous quarter. As a consequence of dry dock of WilEnergy, voyage related expenses increased to MUSD 1.2 in the quarter, compared to MUSD 0.7 in Q4 2011.

Vessel operating expenses increased by approximately MUSD 0.4 to MUSD 3.8, from MUSD 3.3 in Q4. The increase is due to a reclassification of vessel management fees related to technical operation of the vessels from Administrative expenses to Operational expenses.

Administration expenses for the quarter were MUSD 1.0, representing a decrease of MUSD 0.9 from the last quarter. The decrease is due to provisions made in Q4 2011 regarding bonus to employees and compensation to the Board of Directors, as well as the reclassification of vessel management fees as described above.

EBITDA for the quarter was MUSD 11.8, an improvement of MUSD 1.0 compared to the previous quarter. Depreciation for the quarter was MUSD 2.2 compared to MUSD 1.7 in previous quarter. The increase is mainly due to the dry docking of WilEnergy. Net finance income was MUSD 0.3, mainly related to unrealized foreign exchange effects. Profit before tax for the quarter was MUSD 9.9, compared to MUSD 9.0 in Q4 2011. Income tax expense for the period amounted to a negative expense of MUSD 2.0, compared to an expense of MUSD 1.3 in Q4 2011. The negative expense in the first quarter 2012 is due to reversal of deferred tax liabilities regarding unrealized foreign exchange effects in the parent company. Net profit for the period was MUSD 11.9, compared to MUSD 7.7 in Q4 2011.

### *Statement of financial position*

Book value of the vessels was MUSD 170.5, representing an increase of MUSD 21.5 from the last quarter. The increase reflects the installment and supervision costs on the newbuildings and dry dock of WilEnergy, offset by ordinary depreciation during the quarter.

Total current assets were MUSD 23.6 (MUSD 33.0 Q4), of which MUSD 20 was cash (MUSD 28.4 Q4), MUSD 2.8 trade receivables (MUSD 3.8 Q4) and MUSD 0.4 inventories (MUSD 0.4 Q4).

Total equity was MUSD 183.5, an increase of MUSD 11.9 from the last quarter. The company did not have any interest bearing debt as of 31 March 2012. Total current liabilities increased with MUSD 2 from MUSD 8.7 last quarter to MUSD 10.8 as at 31 March 2012, mainly due to provisions regarding dry dock of WilEnergy and WilPower.

## **MARKET UPDATE**

The LNG short term market rates eased somewhat off during the quarter, showing both lower activity and reduced rates. This is mostly due to scheduled and unscheduled shut downs at various liquefaction plants combined with seasonality coming into play. The market was still strong with spot rates above USD 130 000 for modern vessels and above USD 60 000 for older vessels. However, as we are moving into the summer the market has strengthened, and during Q2 modern vessels have been chartered at rates above USD 150 000/day.

The period market was relative stable during the quarter due to limited vessel availability. Three long term tenders are concluded year to date, and there are presently a further three tenders in the market.

Natural gas has increasingly become an important source of energy due to being the cleanest fossil fuel as well as its competitive pricing compared to oil and coal.

Historically, liquefaction capacity has been a limiting factor. However, the growth in LNG liquefaction capacity has increased over the latest years, combined with de-bottlenecking of existing production facilities. New liquefaction production coming on stream in 2012 is estimated to about 10 mtpa.

Chenniere has recently received approval for export of 18.5 mtpa of LNG from Sabine Pass, and at least another 22 mtpa are in advanced stages of the approval process. Based on the anticipated US export and other approved, and projects in final stage of approval, it is estimated that an additional 150 – 200 mtpa of LNG will be produced by 2017.

According to shipbrokers, the orderbook for vessels above 100 000 cbm is currently 71, of which 2 are to be delivered in 2012 and 17 in 2013.

## **ORGANIZATION**

Awilco LNG ASA was established in February 2011. The principal activity of Awilco LNG ASA and its subsidiaries is to invest in and operate LNG transportation vessels. The three 2<sup>nd</sup> generation vessels were delivered to the company during 1<sup>st</sup> half 2011, and two newbuilding vessels are due to be delivered during 2<sup>nd</sup> half 2013.

The Company handles the commercial operation of the vessels from its main office in Oslo. In 2011 the Company entered into a management-on-hire agreement with the main shareholder Awilco AS related to the CEO, Jon Skule Storheill. As of 1 January 2012, Jon Skule Storheill was employed directly in Awilco LNG as CEO. During the 1<sup>st</sup> quarter of 2012 the Company had four employees. The technical management of the three existing vessels is handled through an agreement with V.Ships LNG in the UK. The Company has initiated the process of further developing the organization in order to handle the technical management of the newbuildings and become a fully integrated shipping company.

In 2011 the Company entered into an administrative management agreement with Awilhelmsen Management AS, and a supervisory technical management agreement with Wilhelmsen Marine Services AS.

## **VESSEL AND NEWBUILDING STATUS**

### *Existing vessels*

Awilco LNG announced as of 9 January 2012, that the charterer had declared the option to extend the original period for WilEnergy. As a consequence, WilEnergy is employed until February 2013.

The Company announced 19 April 2012, that WilGas was fixed for a two year contract with Brazilian oil major Petrobras. The contract will commence on expiry of the existing contract in early November this year.

The Company announced as of 19 April, that it was mutually agreed with the charters of WilPower that the dry docking of the vessel was rescheduled from July to May. It was later agreed to cancel the remaining charter period as it became obvious that the dry dock would prevent the vessel from being able to load the Charterers intended next cargo. The vessel is currently marketed for new employment.

### *Newbuildings*

Awilco LNG has entered into firm newbuilding contracts for two 155.900 cbm LNG carriers with Daewoo Shipbuilding and Marine Engineering (DSME), with delivery in August and November 2013. The construction cost is approximately MUS\$ 200 per vessel. The financing of the first three installments have been paid by equity, while the last installment is likely to be a combination of equity and debt. Awilco LNG has the first newbuilding to be delivered which is not committed to a contract. The strong market and early delivery puts the company in a favorable position for securing contracts for the newbuildings.

Awilco LNG will not require debt financing prior to delivery of the vessels. Thus, the Company aims to secure employment for the newbuildings prior to obtaining financing. After the delivery of the newbuildings in 2013, the Company targets 60 – 70 percent debt financing of the newbuildings.

### *Contract overview*

	2012	2013
WilPower	DD Available	
WilGas		
WilEnergy	DD	Available
Newbuilding no 1	Construction	Available
Newbuilding no 2	Construction	

## **OUTLOOK**

Awilco LNG believes that the strong demand for LNG vessels will continue throughout 2012, and this combined with few newbuildings to be delivered during 2012 is likely to lead to continued strong rates during the year. Awilco LNG has secured contracts for the existing vessels totaling about MUS\$ 60 for 2012. Furthermore, the Company has one vessel available for the second half of 2012, and is thus in a position to take advantage of the anticipated strong market rates for the second half of 2012. Awilco LNG has the first newbuilding to be delivered which is not committed to a contract, and is thus in a favorable position for securing contracts for the newbuildings to be delivered in 2013.

Oslo, 22 May 2012

Sigurd E. Thorvildsen  
*Chairman of the board*

Jon-Aksel Torgersen  
*Board member*

Henrik Fougner  
*Board member*

Annette Malm Justad  
*Board member*

Synne Syrrist  
*Board member*

Jon Skule Storheill  
*CEO*

## Interim Consolidated Income Statement

<i>In USD thousands, except per share figures</i>					
		Q1	Q4	Q1	Year
	Note	2012	2011	2011	2011
		(unaudited)	(unaudited)	(unaudited)	
Freight income		17 748	16 780	-	30 673
Voyage related expenses	5	1 172	692	-	9 975
<b>Net freight income</b>		<b>16 576</b>	<b>16 088</b>	<b>-</b>	<b>20 698</b>
Operating expenses	5	3 751	3 318	932	11 977
Administration expenses	5	1 019	1 916	392	4 641
<b>Earnings before interest, taxes, depr. and amort. (EBITDA)</b>		<b>11 807</b>	<b>10 855</b>	<b>(1 324)</b>	<b>4 081</b>
Depreciation and amortization		2 197	1 691	33	3 939
<b>Earnings before interest and taxes</b>		<b>9 610</b>	<b>9 164</b>	<b>(1 356)</b>	<b>142</b>
Finance income		433	25	340	803
Finance expenses		165	234	15	1 584
<b>Net finance income (expense)</b>		<b>268</b>	<b>(210)</b>	<b>325</b>	<b>(780)</b>
<b>Profit/(loss) before taxes</b>		<b>9 878</b>	<b>8 955</b>	<b>(1 031)</b>	<b>(638)</b>
Income taxes	6	1 976	(1 267)	(12)	(2 626)
<b>Profit/(loss) for the period</b>		<b>11 854</b>	<b>7 688</b>	<b>(1 043)</b>	<b>(3 264)</b>
Basic net income per share, in USD		0,17	0,11	(0,04)	(0,06)
Diluted net income per share, in USD		0,17	0,11	(0,04)	(0,06)

## Statement of Comprehensive Income

Profit/(loss) for the period		11 854	7 688	(1 043)	(3 264)
<b>Other comprehensive income:</b>					
Other comprehensive income items		-	-	-	-
<b>Total comprehensive income/(loss) for the period</b>		<b>11 854</b>	<b>7 688</b>	<b>(1 043)</b>	<b>(3 264)</b>

## Interim Consolidated Statement of Financial Position

<i>In USD thousands</i>		<b>31.03.2012</b>	<b>31.03.2011</b>	<b>31.12.2011</b>
	<b>Note</b>	<b>(unaudited)</b>	<b>(unaudited)</b>	
<b>ASSETS</b>				
<b>Non-current assets</b>				
Deferred tax assets	6	24	-	-
Vessels	4	71 287	21 517	69 856
Vessels under construction	4	99 249	-	79 230
Other fixed assets		98	-	104
<b>Total non-current assets</b>		<b>170 658</b>	<b>21 517</b>	<b>149 190</b>
<b>Current assets</b>				
Trade receivables		2 807	-	3 847
Inventory		382	647	381
Other short term assets		396	2 767	374
Cash and cash equivalents		19 979	25 866	28 427
<b>Total current assets</b>		<b>23 565</b>	<b>29 279</b>	<b>33 029</b>
<b>Total assets</b>		<b>194 223</b>	<b>50 797</b>	<b>182 219</b>
<b>EQUITY AND LIABILITIES</b>				
<b>Equity</b>				
Share capital	3	48 420	24 991	48 420
Share premium	3	126 463	1 241	126 463
Retained earnings		8 590	(1 043)	(3 264)
<b>Total equity</b>		<b>183 472</b>	<b>25 189</b>	<b>171 618</b>
<b>Non-current liabilities</b>				
Deferred tax liabilities	6	-	-	1 859
<b>Total non-current liabilities</b>		<b>-</b>	<b>-</b>	<b>1 859</b>
<b>Current liabilities</b>				
Short-term interest bearing debt		-	25 010	-
Trade payables		5 776	500	2 241
Income tax liabilities	6	130	12	119
Provisions and accruals		4 846	86	6 382
<b>Total current liabilities</b>		<b>10 751</b>	<b>25 608</b>	<b>8 742</b>
<b>Total equity and liabilities</b>		<b>194 223</b>	<b>50 797</b>	<b>182 219</b>

## Interim Consolidated Statement of Changes in Equity

### For the period ended 31 March 2012

<i>In USD thousands</i>	Share capital	Share premium	Retained earnings	Total equity
Equity at 1 January 2012	48 420	126 463	(3 264)	171 618
Profit/(loss) for the period			11 854	11 854
Other comprehensive income for the period			-	-
<i>Total comprehensive income</i>	-	-	11 854	11 854
<b>Balance as at 31 March 2012 (Unaudited)</b>	<b>48 420</b>	<b>126 463</b>	<b>8 590</b>	<b>183 472</b>

### For the period ended 31 March 2011

<i>In USD thousands</i>	Share capital	Share premium	Retained earnings	Total equity
Equity at incorporation, 2 February 2011	3 506	167		3 673
Profit/(loss) for the period			(1 043)	(1 043)
Other comprehensive income for the period			-	-
<i>Total comprehensive income</i>	-	-	(1 043)	(1 043)
Share issue	21 485	1 074		22 559
<b>Balance as at 31 March 2011 (Unaudited)</b>	<b>24 991</b>	<b>1 241</b>	<b>(1 043)</b>	<b>25 189</b>

## Interim Consolidated Cash Flow Statement

<i>In USD thousands</i>		Q1 2012 (unaudited)	Q4 2011 (unaudited)	Q1 2011 (unaudited)	Year 2011
	Note				
<b>Cash Flows from Operating Activities:</b>					
Profit/(loss) before taxes		9 878	8 955	(1 031)	(638)
<i>Items included in profit/(loss) not affecting cash flows:</i>					
Depreciation and amortization		2 197	1 691	33	3 939
<i>Changes in operating assets and liabilities:</i>					
Trade receivables, inventory and other short term assets		1 016	5 516	(1 359)	(4 602)
Accounts payable, accrued expenses and deferred revenue		2 102	1 107	588	8 620
<b>Net cash provided by / (used in) operating activities</b>		<b>15 193</b>	<b>17 269</b>	<b>(1 769)</b>	<b>7 319</b>
<b>Cash Flows from Investing Activities:</b>					
Investment in vessels	4	(3 622)	(1 845)	(23 605)	(73 788)
Investment in vessels under construction	4	(20 019)	(39 525)	-	(79 230)
Investment in other fixed assets		-	(70)	-	(111)
<b>Net cash provided by / (used in) investing activities</b>		<b>(23 641)</b>	<b>(41 440)</b>	<b>(23 605)</b>	<b>(153 129)</b>
<b>Cash Flows from Financing Activities:</b>					
Issuance of shares, net of transaction costs	3	-	-	22 559	131 601
Issuance of shareholder loan		-	-	25 000	38 954
<b>Net cash provided by / (used in) financing activities</b>		<b>-</b>	<b>-</b>	<b>47 559</b>	<b>170 555</b>
<b>Net changes in cash and cash equivalents</b>		<b>(8 448)</b>	<b>(24 170)</b>	<b>22 185</b>	<b>24 745</b>
Cash and cash equivalents at start of period		28 427	52 597	3 681	3 681
<b>Cash and cash equivalents at the end of the period</b>		<b>19 979</b>	<b>28 427</b>	<b>25 866</b>	<b>28 427</b>
Interest paid		-	-	44	44
Interest received		37	25	17	101

## **Note 1 - Corporate information, basis for preparation and accounting policies**

### **Corporate information**

Awilco LNG ASA (the Company) is a limited liability company incorporated and domiciled in Norway. The Company was incorporated 2 February 2011, and its registered office is Beddingen 8, 0250 Oslo, Norway.

The consolidated financial statements of the Company comprise the Company and its subsidiaries, together referred to as the Group. The principal activity of the Group is the investment in and operation of LNG transportation vessels. The Group owns and operates three second generation LNG carriers, and has two LNG carrier newbuildings currently on order at the Daewoo yard.

The interim condensed consolidated financial statements have not been subject to audit or review.

### **Basis for preparation**

The interim condensed consolidated financial statements for the three months ended 31 March 2012 are prepared in accordance with International Accounting Standard 34 Interim Financial Reporting as issued by the International Accounting Standards Board (IASB) and as adopted by the European Union (EU). The interim condensed consolidated financial statements do not include all of the information and footnotes required by International Financial Reporting Standards (IFRS) for a complete set of financial statements, and the interim condensed consolidated financial statements should be read in conjunction with the Group's annual consolidated financial statements for the period ended 31 December 2011, which includes a detailed description of the applied accounting policies.

The comparable figures for 2011 covers the period from the incorporation of the Group, 2 February 2011, up until the period end 31 March 2011.

### **Significant accounting policies**

The accounting policies adopted in the preparation of the interim condensed interim financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2011, except for the adoption of new standards, amendments and interpretations effective and adopted as of 1 January 2012 (none of these had a material impact on the Group's financial statements) and except from the presentation of certain management fees regarding vessels, which have been reclassified from Administration expenses to Operational expenses in Q1 2012 onwards.

## **Note 2 - Segment information**

### Operating segments:

The Group currently owns and operates three vessels. For management purposes, the Group's business is currently not organized into separate operating segments and hence only has one reporting segment, the LNG vessel market.

### Information about major customers:

The Group had four customers each contributing with more than 10 per cent of the Group's freight income in the 1st quarter 2012. The contribution from the four customers in percentage of total freight income varies from 12 - 39 per cent of total freight income.

## **Note 3 - Share capital**

The number of issued shares was 67,788,874 at 31 March 2012. There were no changes in shares issued in the first quarter 2012. The share capital is denominated in NOK, and the nominal value per share is NOK 4 (in US dollars 0.74). All issued shares are of equal rights.



## Note 4 - Significant events

### Investment in Vessels and Vessels under construction

#### Investment in Vessels:

The vessel WilEnergy performed scheduled dry dock in the 1st quarter on time and within budget. The charter was commenced subsequent to the drydocking.

#### New building contracts:

The Company has entered into two newbuilding contracts, and as of 1st quarter 2012 MUSD 99 of installments have been paid. The construction cost of the vessels is about MUSD 400 (MUSD 200 each). Remaining construction cost of the vessels are payable with USD 19 at steel cutting of the second newbuilding in 2nd quarter 2012 and the remaining MUSD 280 is payable upon delivery in 2013.

### Administrative

#### Hiring of CEO:

CEO Mr. Storheill has been permanently employed by the Company with effect from 1 January 2012.

## Note 5 - Related parties

### a) Agreements:

<u>Related party</u>	<u>Description of service</u>	<u>Note</u>
Wilhelmsen Marine Services AS	Supervisory Technical Management	1
Awilco AS	Chief Executive Officer (CEO)	2
Awilhelmsen Management AS	General Manager services	3
Astrup Fearnley Group	Ship Brokering Services	4

(1) The Group pays Wilhelmsen Marine Services AS (WMS) a management fee of USD 75 400 per year per sailing vessel and cost + 5 % for supervision of construction of newbuildings (cost being time accrued for the persons involved). The fixed fee is subject to consumer price index regulation. The agreements can be terminated by both parties by three months notice. WMS is 100% owned by Awilco AS.

(2) The CEO of the Company was during 2011 hired from Awilco AS. The estimated yearly cost under this agreement was approximately USD 550 000, including variable salary costs. The agreement was terminated with effect from 1 January 2012, see note 4.

(3) The Group pays Awilhelmsen Management AS (AWM) a fee of USD 201 000 per year. This fee covers functions such as accounting and general administrative support, and is subject to consumer price index regulation. The agreement can be terminated by both parties by six months notice. AWM is 100% owned by Awilhelmsen AS, which own 100% of Awilco AS.

(4) One of the Company's Board Members is also the General Manager of the Astrup Fearnley Group. The Astrup Fearnley Group delivers shipbrokering services on a competitive basis to the Group.

### b) Purchases from related parties:

*In USD thousands*

<u>Related party</u>	<u>Q1 2012</u>	<u>Q1 2011</u>	<u>2011</u>
Wilhelmsen Marine Services AS	314	70	812
Awilco AS	84	225	780
Awilhelmsen Management AS	50	63	285
Astrup Fearnley Group	161	-	260

Expenses from related parties are included as part of the Administrative expenses in the income statement, except from management fees paid to WMS for supervision of newbuildings, which are capitalized as cost price of the vessels under construction, and commissions paid to the Astrup Fearnley Group, which are included in Voyage related expenses.

## **Note 6 - Tax**

The Company's subsidiaries, in which the vessels are held, will be subject to tonnage tax.

Companies subject to tonnage tax regimes are exempt from ordinary tax on their shipping income. In lieu ordinary taxation, tonnage taxed companies are taxed on a notional basis based on the net tonnage of the companies' vessels. Income not derived from the operation of the vessels in international waters, such as finance income, is usually taxed according to the ordinary taxation rules applicable to the resident country of each respective company.

The Company is subject to ordinary corporate tax, and income tax and deferred tax assets recognised as at 31 March 2012 mainly relates to tax positions of the Company.

## **Note 7 - Events after the balance sheet date**

### Contract status update:

WilGas has been extended on a two year contract with Petrobras. The contract will commence on expiry of the existing contract early November 2012, and the vessel is on contract until November 2014.

Regarding WilPower, dry dock was rescheduled from July to May. As it became obvious that the dry dock would prevent the vessel from being able to load the Charterers intended next cargo, it was mutually agreed to cancel the remaining period of the contract.

### Payment of installment on the second newbuilding:

The third installment on the second newbuilding was paid in May 2012.

### Extension and increase in overdraft facility:

The existing overdraft facility was increased to MUS\$ 20 and prolonged until end April 2013.





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